



OCRE

Open Clouds for Research
Environments



<https://www.ocre-project.eu>



OCRE receives funding from the European Union's Horizon 2020 research and innovation programme under grant agreement no. 824079.

Supplier briefing

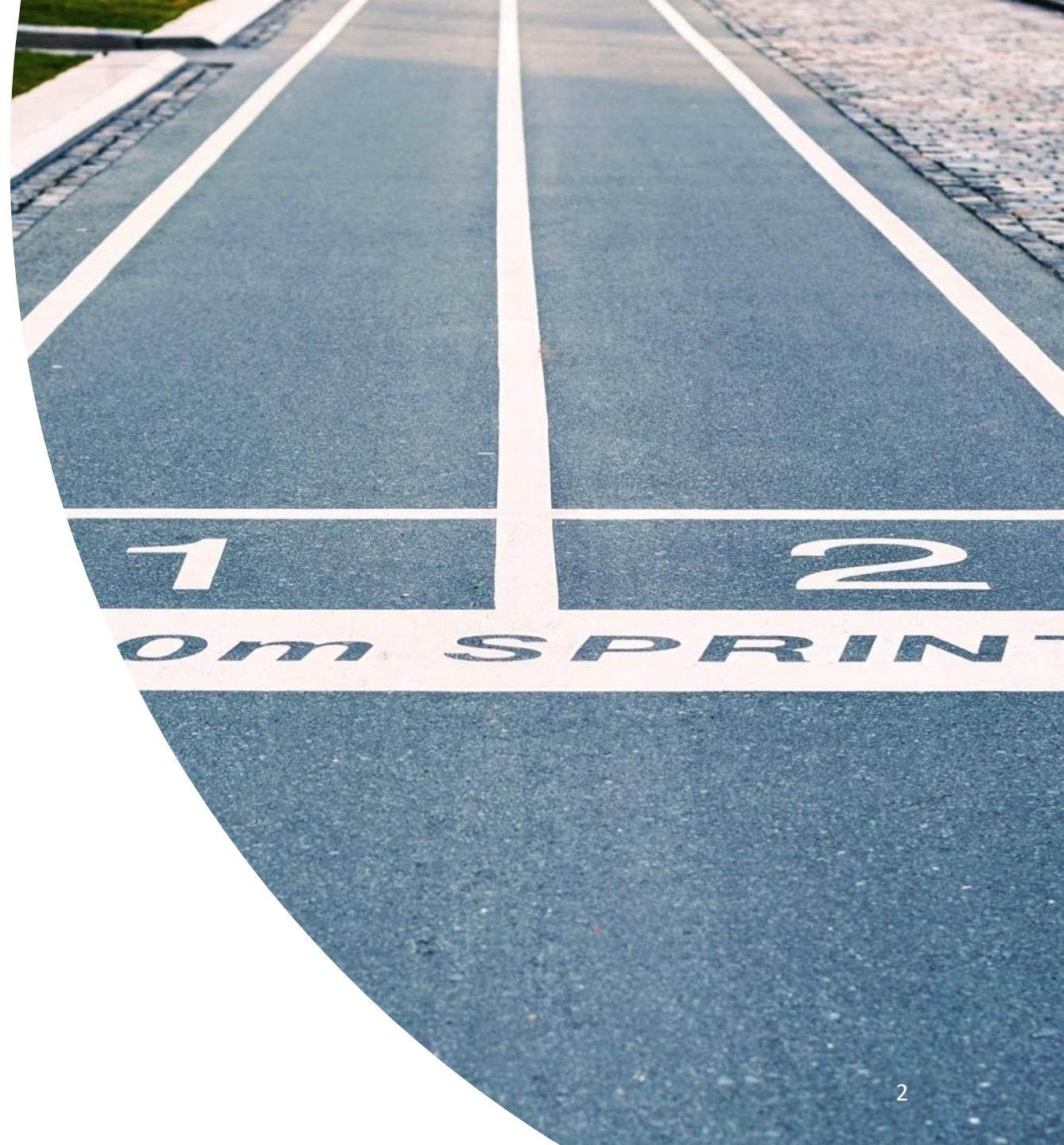
For cloud and Earth Observation service providers
to be informed about the OCRE project;

its aims, approach and timeline;
prepare and get involved.

Give input to OCRE.

We are at the starting point.

The information in this document is subject to change.



Agenda

12:30 OCRE presentations

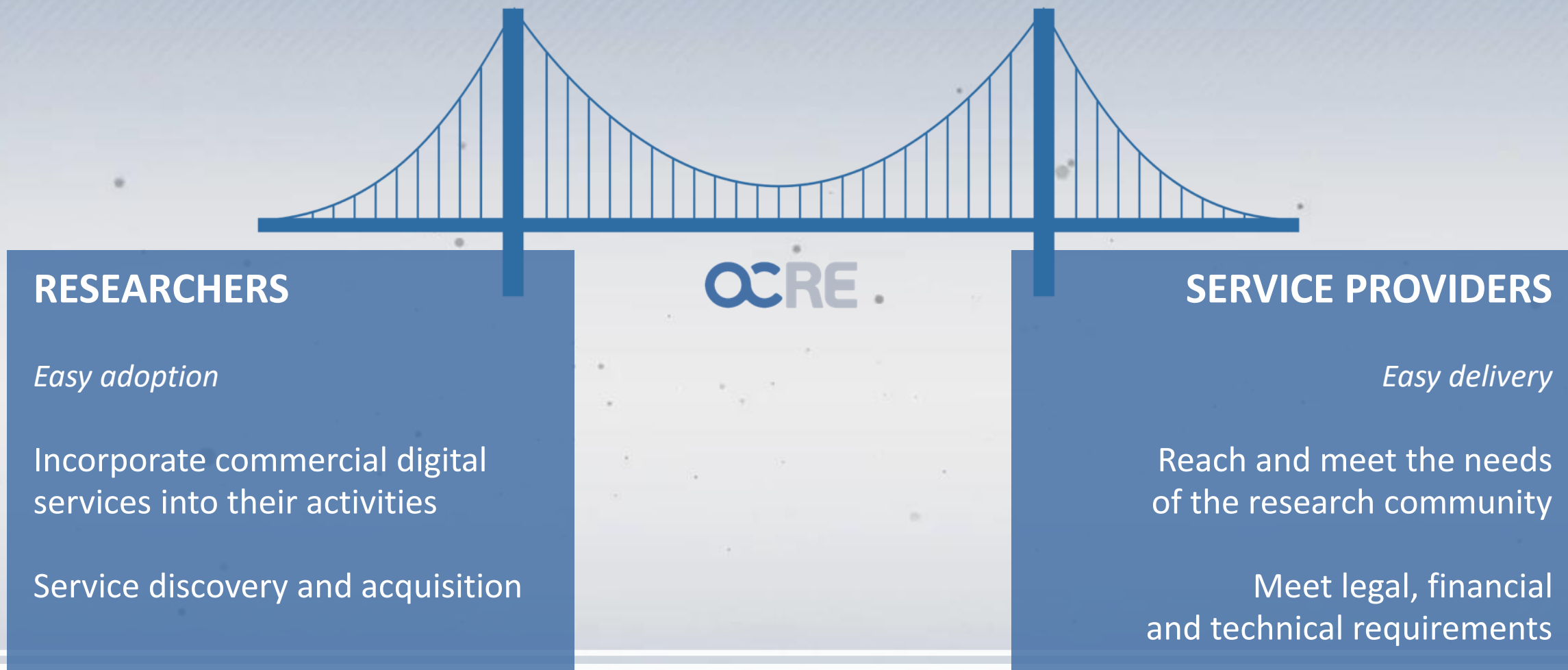
14:00 Coffee break

14:10 Discussion in two groups (supplier input to OCRE)

- Cloud providers
- Earth Observation providers

15:00 Drinks and further conversations

16:00 End of meeting



OCRE will drive adoption of digital services
and close the gap between the supply and demand sides

Stimulate the adoption of commercial digital services by the European Research community



IaaS, PaaS and SaaS
commercial cloud offerings.



Earth Observation commercial services,
which leverage EU DIAS platforms
(Data and Information Access Services),
where the Copernicus sentinel data
is stored.

European Open Science Cloud

- Europe is the largest producer of research data in the world.
- The EC wants to increase the use of this data and interconnect research IT infrastructures through the European Open Science Cloud.
- OCRE is part of the European Open Science Cloud and receives funding from the EC under grant agreement no. 824079.



A **tender** (public procurement)

Using 2014/24/EU directive.

Procure with a group of entities

Cross-border

Centralised Purchasing Body

Launch tender in October

IaaS, PaaS, SaaS and Earth Observation services

Different lots.

Requirements input from research community

Input from suppliers

Demand aggregation in buyer groups:

Research groups (domain specific)

National Research and Education Networks (country specific)



Building on two delivery vehicles

OCRE is the successor to the HNSciCloud and GÉANT IaaS tenders

Efficient delivery

GÉANT cloud delivery ecosystem:
reach 10,000 institutions across Europe.



Tender: aggregated demand



CERN and other
research institutions
will establish buyer groups



NRENs will coordinate national
deployments and can buy in bulk



Individual institutions
will buy resources



CERN
EMBL
EUROfusion
ESA
ESO
ESRF
European XFEL
ILL

Expected tender requirements

- Compliance with EU data protection law, including GDPR.
- Ready-to-use agreements, which include purchasing and payment models that match the financial structures and funding in research institutions, such as: acquiring services with a purchase order, postpaid billing and accommodating capital expenditure through upfront commitments.
- Reduction of network traffic charges, through suppliers' connections to the GÉANT network.
- Identity management, single sign-on capabilities
- (ISO) certifications: cloud specific features, security, interoperability, exit support, environmental, financial and service level agreements, IT service management.
- Customer adoption support.
- License management and migration. Transfer of existing licenses to the cloud.
- Data portability, interoperability and open standards.
- Report resource usage to OCRE.

Input to tender

- Research community
- European Open Science Cloud (EOSC-Hub WP12)
- Research Data Alliance
- FAIR data principles,
to make data findable, accessible, interoperable and reusable
- Identity management and single sign-on: AARC2 project
- OpenEO and the ESA EO Exploitation Platform Common Architecture projects
- GÉANT IaaS and HNSciCloud tenders

Dates and duration



End of July:
Draft tender document



October
publish tender,



Q1 2020:
Evaluation completed and
agreements signed



Framework agreements signed
between suppliers and GÉANT.

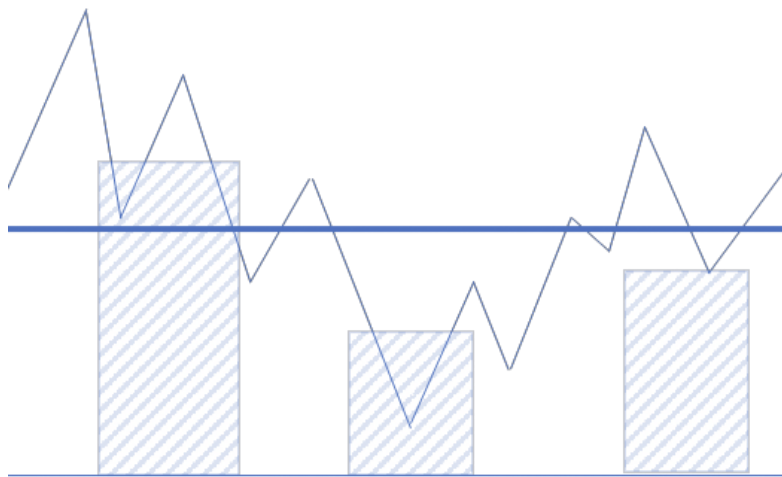
Not 1 winner takes all.
Portfolio of services.
GÉANT will sign the framework
agreements with the suppliers.
Valid for 4 years.

Consumption through a range of usage models

Entities identified in the tender are eligible to use these framework agreements:
to buy resources, via call-off agreements.
This can involve a mini-competition procedure.

Call-off agreements and payments are between institution / lead-buyer and supplier

Explore different usage models



On-demand



Reserved
instances



Spot instances /
Pre-emptible
instances



Basic discount
levels
available to all
institutions



Volume discounts
for buyer groups
committing to
certain spending
levels



Vouchers/Credits



Test Suite,
packaging several
scientific
applications

The GÉANT IaaS tender includes a cost recovery fee of 0.5% to compensate the coordinator (GÉANT) for its efforts. Paid by the suppliers, to GÉANT, from the money they receive from customers. NRENs (buyer groups) can also add a service charge for their national adoption and support efforts. This is decided inside each group (by this community). Such a fee is added on top of the supplier's price.



Delivery structure

- OCRE aggregates needs, demand and establishes an efficient delivery on a European level.
- OCRE will be seeking suppliers, through the tender, who can meet the community's needs and operate in a similar fashion.

Consumption through a range of usage models

EC adoption funds 9.5 MEUR.

Available through OCRE

Services are free-at-the-point-of-the-user,

Stage 1: From July 2019

500 KEURO. For individual researchers.

Usage of services in GÉANT IaaS framework.

Voucher system. Distributed via organisations who represent or have access to researchers. First participating organisation is Eurodoc: *The European Council for Doctoral Candidates and Junior Researchers*
Start usage, raise awareness, use-cases. Experience with vouchers.

Stage 2: 2020, until end of 2021

individual researchers, institutions

4.25 MEUR million for IaaS, PaaS and SaaS

4.75 MEUR for Earth Observation

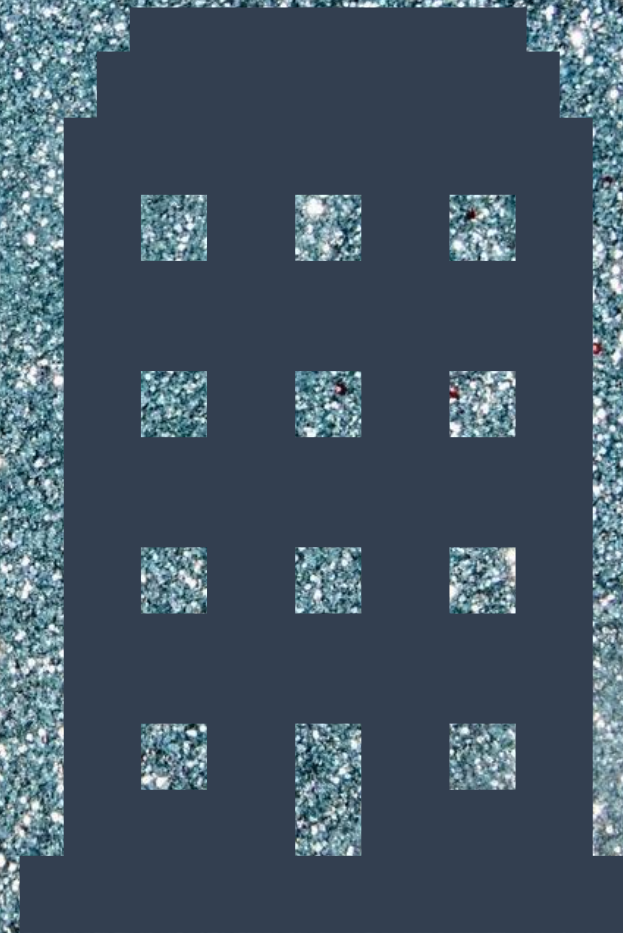
Services selected in OCRE tender

Benefits for suppliers

Efficient route to market

Respond to 1 tender

Reach 10,000 institutions

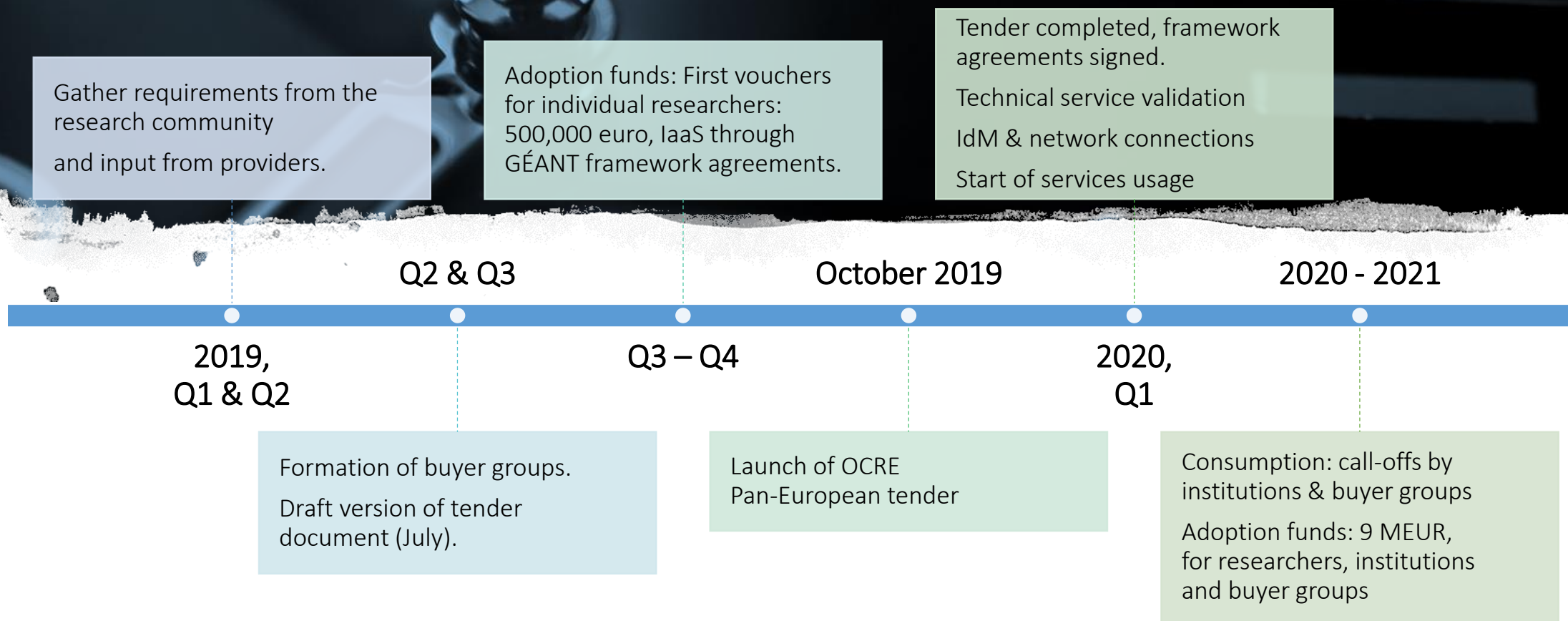


Connections & outreach

- Selected providers will become an integral part of the European Open Science Cloud service catalogue
- and are connected to
 - the GÉANT data network
 - and the community's single sign-on systems,
- OCRE will stimulate awareness and adoption
- Thus, bringing the selected providers into the heart of the European research community

Usage management

- Technical platform to track uptake, usage of vouchers
- Through RHEA Group company SixSq.



Three steps into the cloud

Level 1: no cloud

- Digital services run locally at the institutions: installed and managed on-premises.
- No collaboration between institutes on collective vendor management and procurement.
- No NREN involvement

Level 2: small clouds

- First digital services are moved off campus, to the cloud.
- Involves e-mail, lift-and-shift of virtual machines and cloud experimentation.
- Single or a few suppliers.
- Institutions buy individually.
- Institutions look to their NREN for delivery of core components: network, identity management and contracts.
- NRENs as referrer.

Level 3: big clouds

- Institutions have a digital transformation strategy, which includes cloud deployments, through structured sourcing decisions.
- Services are bought from more suppliers. Services encompass more specialist tools. Use of Machine Learning and AI.
- Multi cloud usage and management in production environments.
- Institutions aggregate volume purchases and look to their NREN for implementation and usage support.
- NRENs as underwriter and cloud competence center

GÉANT IaaS framework

Available since January 2017



Usage thus far in
18 countries



Majority of usage
in Western
Europe



300 institutions
consuming
through the
framework in
2018



Eightfold increase
in spending from
2017 to 2018





Open Clouds for Research
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OCRE aims to be a CORE component
in the European Open Science cloud

Next steps

- Tender input
- Webinars
- End of July: tender draft

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